Solar without the capital outlay.

How a ZenSolar Power Purchase Agreement works for your business.









The PPA Equation.

Your roof space. + A funder provides the system. = You pay only for the solar power you use.

There is no upfront cost for the system itself.



Who this is for.

For Businesses.

Ideal for manufacturing, retail, offices, and agriculture.

You need a steady, sizeable electricity bill and roof or land space.

You want solar without buying a system outright.

For Homes.

ZenSolar PPAs are for businesses only. There is no residential PPA.

Homeowners can look at rent to own instead.

How the partnership works.

The Funder.

They own and run the solar system on your roof.

ZenSolar.

We design the system, match you with a funder, and manage the installation and compliance work.

Your Business.

You commit to a long agreement and pay per kWh at an agreed price.





Why 10 years or more?

A PPA usually runs for a decade or longer. This term can be shorter depending on the funder you are matched with.

The longer term gives the funder time to recover the cost of the system through the power you buy.



Does the price go up?

Yes, every year.

Some funders use a fixed yearly step. Others link the increase to inflation.

Always get the exact increase structure written into your agreement before you sign.





The Section 12B trade off.

Under a PPA, the funder owns the system. This means it is normally the funder, not your business, that claims the Section 12B tax write off.

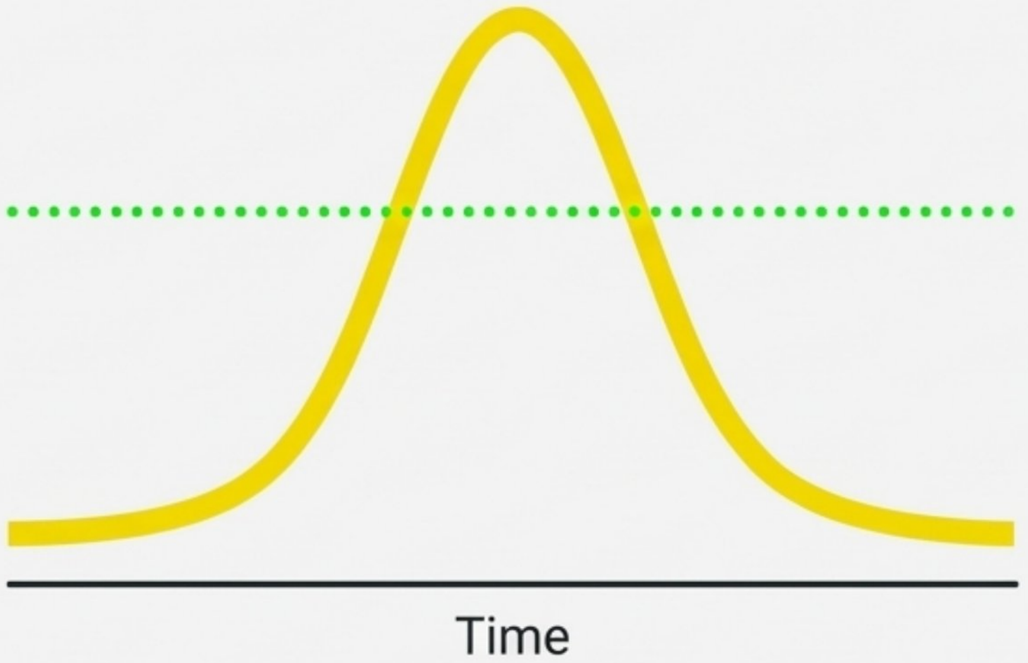
The clear benefit to you is that you do not pay for the system itself.

Always ask your tax adviser for spe



Managing demand charges.

A demand charge is billed on the highest half hour of use in a billing period. A PPA system with a battery can help lower your peak use and your demand charges.



Questions to ask any funder.

- ✓ How does the yearly increase work?
- ✓ Is there a minimum amount of power we must buy each year?
- ✓ How long is the term?
- ✓ Can we buy it out early or own it at the end?
- ✓ What does maintenance cover?
- ✓ Who handles the CoC and SSEG application?





What ZenSolar brings to the project.

We start with a free energy assessment that includes your demand charges. You receive a clear report in about 1 to 2 weeks.

We manage the engineering. We secure a structural engineer’s sign off on every job we do.

We handle the complex paperwork, including your CoC and your SGEG application.

Premium hardware and installation.

FoxESS and Sigenergy technology.

Systems are installed by our team and preferred, vetted installers approved by the brands.

Every project includes a 10-year swap-out warranty on the inverter and battery.



Take the next step.

Book your free energy assessment at zensolar.co.za.